

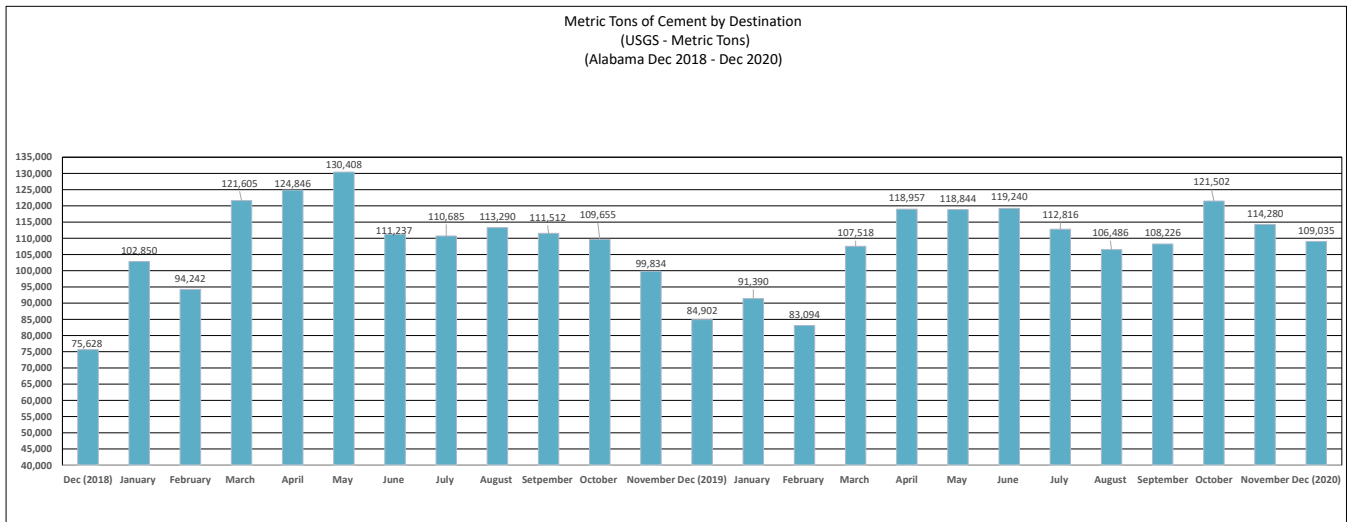
TRENDLINES

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Historically, November, December and January are the slowest three months for the concrete industry in the state. However, December 2020 threw a curve ball to conventional thinking according to data recently released by the United States Geological Service. The USGS estimated 109,035 tons of cement were shipped to the state during the month. The total represents a 28% increase over the same period in 2019 and the highest December total since Trendlines was established.

Looking to ready mix totals, we estimated 403,757 cubic yards of concrete were placed during the month of December. The state ended the year with three consecutive months of double-digit growth over the same period in 2019. The strong 4th quarter resulted in ready mix volumes ending the year down .2%. This is a remarkable turn around following the first quarter of 2020 which saw volumes fall over 11% from the same period in 2019.

Looking to more current data, a recent report by the Alabama Center for Real Estate shows new single- family permits for the state are up 13.8% TYD. Additional positive residential news can be found in the Home Builder Index which currently sits at 82 for the Southeast. Looking to commercial construction, the AIA billing index rose above 50 for the first time in many months. When the number rises above 50, it is an indication of increased commercial projects in the design phase. These numbers support anecdotal evidence that our members are extremely busy when the weather is cooperating.



Cement Shipments to Alabama (USGS Data - metric tons)

Year	January	February	March	April	May	June	July	August	September	October	November	December	YTD
2014	51,206	63,119	82,065	80,012	87,014	89,204	96,389	90,384	86,972	91,304	66,907	68,949	953,525
2015	70,732	56,229	74,139	75,984	96,125	98,975	99,284	88,455	89,504	89,889	72,472	73,941	985,729
2016	72,343	78,591	96,152	102,668	105,228	103,002	89,547	98,391	97,909	96,673	88,227	70,168	1,098,900
2017	74,711	80,645	100,482	99,508	95,639	90,025	93,295	99,579	101,342	111,162	111,828	86,587	1,144,802
2018	84,753	93,323	115,209	106,675	107,363	112,089	109,228	115,528	99,853	125,231	85,746	75,628	1,230,627
2019	102,850	94,242	121,605	124,846	130,408	111,237	110,685	113,290	111,512	109,655	99,834	84,902	1,315,066
2020	91,390	83,094	107,518	118,957	118,844	119,240	112,816	106,486	108,226	121,502	114,280	109,035	1,311,388

Alabama Ready Mix Production (cubic yards)

Year	January	February	March	April	May	June	July	August	September	October	November	December	YTD
2014	189,616	234,002	304,240	296,628	322,587	330,706	357,344	335,080	322,431	338,491	248,043	255,614	3,534,782
2015	261,921	208,458	274,856	281,695	356,364	366,930	368,076	327,929	331,818	333,245	268,675	274,121	3,654,090
2016	267,886	291,360	356,464	380,621	390,112	381,859	331,978	364,767	362,978	358,397	327,085	260,134	4,073,640
2017	276,656	298,628	372,083	368,479	354,151	333,361	345,471	368,741	375,704	412,111	414,579	321,004	4,240,968
2018	313,840	345,575	426,619	395,017	397,564	415,066	404,471	427,801	369,755	463,732	317,518	280,052	4,557,011
2019	380,854	348,978	450,303	462,305	482,901	411,911	409,867	419,513	412,929	406,052	369,685	314,392	4,869,689
2020	338,417	307,697	398,139	440,498	440,079	441,546	417,758	394,318	400,761	449,922	423,179	403,757	4,856,070

Percent change	January	February	March	April	May	June	July	August	September	October	November	December	YTD
	-11.14%	-11.83%	-11.58%	-4.72%	-8.87%	7.19%	1.93%	-6.01%	-2.95%	10.80%	14.47%	28.42%	-0.20%